

Bloomberg Code	TATA IN
No of share O/S (in Cr)	1,222
Market Cap (in Rs Cr)	1,47,331
Face Value (in Rs)	1.0
Dividend Yield (%)	2.99
52 Wk High/Low (in Rs)	124/95

Shareholding (%)

Promoters	28.27
Institutional	18.33
Public	53.38
Total	100

Key result highlights:

- Consolidated Revenues for the quarter stood at Rs 59,490 crores. EBITDA was Rs 6, crores and EBITDA margin was 10.4%.
- Consolidated Profit after Tax stood at Rs 525 crores. Profitability was affected by non-cash deferred tax charge on account of buy-in transaction at British Steel Pension Scheme. With this, the insurance buy-in of BSPS has been completed, successfully derisking Tata Steel UK.
- The company has spent INR 4,089 cron capital expenditure during the quarter. Work on 5 MTPA expansion at Kalinganagar and EAF mill of 0.75 MTPA in Punjab is progressing.
- Net debt stands at INR. 71,397 cr. Group liquidity remains strong at Rs 30,569 crores.

Indian Business

- Crude steel production was around 5 million tons and was up 2% YoY primarily driven by ramp up at Neelachal Ispat Nigam Limited.
- Deliveries at 4.8 million tons were higher by 18% on YoY basis, driven by rise in domestic deliveries.
- Broad based improvement was witnessed across key end use segments.
- EBITDA was INR 7,514 cr which translates into EBITDA per ton of INR 15,651 and EBITDA margin of 22%

European Business

- Europe revenues were £2,083 million and EBITDA loss stood at £153 million.
- The planned relining of BF6 at Tata Steel Netherlands commenced in April and this has led to drop in crude steel production.
- Liquid steel production was 1.79 million tons while deliveries stood at 1.99 million tons.

Conference Call takeaways

- The consolidated volumes for FY24 are expected to increase by 1.5 million tonnes year on year, primarily due to the ramp-up of NINL (National Iron and Steel Limited).
- Anticipated declines in steel realizations are projected to be Rs 3,100/t for India and GBP 35-40/t for Europe. Furthermore, the cost of coking coal is expected to decrease by US\$ 57/t in India and US\$ 46/t in Europe.
- The FY24 capex guidance remains unchanged at Rs 160 billion, with Rs 41 billion spent in 1Q, including Rs 110 billion allocated for India.
- Up to the present, Tata Steel has invested around Rs 189 billion in Kalinganagar Phase II. The commissioning of a 2.2 million tonnes per annum rolling mill and pellet plant is completed, and it is expected to yield positive results in 2H.
- Tata Steel holds more than 500 million tonnes of iron ore reserves that will not expire until 2030.
- Due to the BlueScope joint venture taking over the coated sheet business of Bhushan, the company has earned Rs 9 billion as one-time profits. However, going forward, other income is expected to be significantly lower.
- The company foresees its Netherlands operations to be EBITDA neutral in FY24

Valuation:

The stock of the company currently trades at CMP of INR 121, 5.5x FY26E EV/EBITDA.

Financial Summary

Figures in Cr	Q1FY24	Q4FY23	QoQ (%)	Q1FY23	YoY (%)
Net Sales	59,490	62,962	-5.5	63,430	-6.2
Raw material cost	27,475	28,656	-4.1	39,418	-30.3
<i>Employee Cost To Sales (%)</i>	<i>46.2</i>	<i>45.5</i>		<i>62.1</i>	
Employee Cost	5,925	5,795	2.2	5,963	-0.6
<i>Employee Cost To Sales (%)</i>	<i>10.0</i>	<i>9.2</i>		<i>9.4</i>	
Other Expenses	20,915.23	21,219	8.5	19,273	8.5
<i>Other Expenses To Sales (%)</i>	<i>35.2</i>	<i>33.7</i>		<i>30.4</i>	
EBITDA	6,122	7,219	-15.2	14,973	-59.1
<i>EBITDA Margin (%)</i>	<i>10.3</i>	<i>11.5</i>		<i>23.6</i>	
Depreciation	2,412	2,382	1.3	2,237	7.8
<i>Depreciation To Sales (%)</i>	<i>4.1</i>	<i>3.8</i>		<i>3.6</i>	
EBIT	3,710	4,837	-23.3	12,736	-70.9
<i>EBIT Margin (%)</i>	<i>6.2</i>	<i>7.7</i>		<i>20.1</i>	
Other Income	1,177	170	594.1	268	339.0
Interest	1,825	1,794	1.8	1,218	49.8
Interest Coverage Ratio (X)	2	3		10	
<i>Interest Cost to Sales (%)</i>	<i>3.1</i>	<i>2.8</i>		<i>1.9</i>	
Profit Before Tax	1,855	3,321	-44.1	11,906	-84.4
<i>PBT Margin (%)</i>	<i>3.1</i>	<i>5.3</i>		<i>18.8</i>	
Tax	1,331	1,755	-24.2	4,192	-68.3
<i>Tax Rate (%)</i>	<i>71.7</i>	<i>52.8</i>		<i>35.2</i>	
Profit After Tax	525	1,566	-66.5	7,714	-93.2
<i>PAT Margin (%)</i>	<i>0.9</i>	<i>2.5</i>		<i>12.2</i>	
Adjusted PAT	672.1	1,704.9	-60.6	7,765.0	-91.3

Ventura Securities Limited (VSL) is a SEBI registered intermediary offering broking, depository and portfolio management services to clients. VSL is a member of BSE and NSE. VSL is a depository participant of NSDL. VSL states that no disciplinary action whatsoever has been taken by SEBI against it in last five years except administrative warning issued in connection with technical and venial lapses observed while inspection of books of accounts and records. Ventura Guaranty Limited is the holding Company of VSL; Ventura Commodities Limited and Ventura Allied Services Private Limited are subsidiaries of VSL. Research Analyst (RA) involved in the preparation of this research report and VSL, disclose that neither RA nor VSL nor its associates (i) have any financial interest in the company which is the subject matter of this research report (ii) holds ownership of one percent or more in the securities of subject company (iii) have any material conflict of interest at the time of publication of this research report (iv) have received any compensation from the subject company in the past twelve months (v) have managed or co-managed public offering of securities for the subject company in past twelve months (vi) have received any compensation for investment banking, merchant banking or brokerage services from the subject company in the past twelve months (vii) have received any compensation for products or services from the subject company in the past twelve months (viii) have received any compensation or other benefits from the subject company or third party in connection with the research report. RA involved in the preparation of this research report discloses that he / she has not served as an officer, director or employee of the subject company. RA involved in the preparation of this research report and VSL discloses that they have not been engaged in the market making activity for the subject company. Our sales people, dealers, traders and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein. We may have earlier issued or may issue in future, reports on the companies covered herein with recommendations/ information inconsistent or different than those made in this report. In reviewing this document, you should be aware that any or all of the foregoing, among other things, may give rise to or potential conflicts of interest. We may rely on information barriers, such as "Chinese Walls" to control the flow of information contained in one or more areas within us, or other areas, units, groups or affiliates of VSL. This report is for information purposes only and this document/material should not be construed as an offer to sell or the solicitation of an offer to buy, purchase or subscribe to any securities, and neither this document nor anything contained herein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This document does not solicit any action based on the material contained herein. It is for the general information of the clients / prospective clients of VSL. VSL will not treat recipients as clients by virtue of their receiving this report. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of clients / prospective clients. Similarly, this document does not have regard to the specific investment objectives, financial situation/circumstances and the particular needs of any specific person who may receive this document. The securities discussed in this report may not be suitable for all investors. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Persons who may receive this document should consider and independently evaluate whether it is suitable for his/ her/their particular circumstances and, if necessary, seek professional/financial advice. And such person shall be responsible for conducting his/her/their own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this document. The projections and forecasts described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. Projections and forecasts are necessarily speculative in nature, and it can be expected that one or more of the estimates on which the projections and forecasts were based will not materialize or will vary significantly from actual results, and such variances will likely increase over time. All projections and forecasts described in this report have been prepared solely by the authors of this report independently for the Company. These projections and forecasts were not prepared with a view toward compliance with published guidelines or generally accepted accounting principles. No independent accountants have expressed an opinion or any other form of assurance on these projections or forecasts. You should not regard the inclusion of the projections and forecasts described herein as a representation or warranty by VSL, its associates, the authors of this report or any other person that these projections or forecasts or their underlying assumptions will be achieved. For these reasons, you should only consider the projections and forecasts described in this report after carefully evaluating all of the information in this report, including the assumptions underlying such projections and forecasts. The price and value of the investments referred to in this document/material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance. Future returns are not guaranteed and a loss of original capital may occur. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice. We do not provide tax advice to our clients, and all investors are strongly advised to consult regarding any potential investment. VSL and the RA involved in the preparation of this research report and its associates accept no liabilities for any loss or damage of any kind arising out of the use of this report. This report/document has been prepared by VSL, based upon information available to the public and sources believed to be reliable. No representation or warranty, express or implied is made that it is accurate or complete. VSL has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed. The opinions expressed in this document/material are subject to change without notice and have no obligation to tell you when opinions or information in this report change. This report or recommendations or information contained herein do/does not constitute or purport to constitute investment advice in publicly accessible media and should not be reproduced, transmitted or published by the recipient. The report is for the use and consumption of the recipient only. This publication may not be distributed to the public /used by the public media without the express written consent of VSL. This report or any portion hereof may not be printed, sold or distributed without the written consent of VSL. This document does not constitute an offer or invitation to subscribe for or purchase or deal in any securities and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. This document is strictly confidential and is being furnished to you solely for your information, may not be distributed to the press or other media and may not be reproduced or redistributed to any other person. The opinions and projections expressed herein are entirely those of the author and are given as a part of the normal research activity of VSL and are given as of this date and are subject to change without notice. Any opinion, estimate or projection herein constitutes a view as of the date of this report and there can be no assurance that future results or events will be consistent with any such opinions, estimates or projection. This document has not been prepared by or in conjunction with or on behalf of or at the instigation of, or by arrangement with the company or any of its directors or any other person. Information in this document must not be relied upon as having been authorized or approved by the company or its directors or any other person. Any opinions and projections contained herein are entirely those of the authors. Neither the company nor its directors or any other person accepts any liability whatsoever for any loss arising from any use of this document or its contents or otherwise arising in connection therewith. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Securities Market.

Ventura Securities Limited

Corporate Office: 8th Floor, 'B' Wing, I Think Techno Campus, Pokhran Road no. 02, Off Eastern Express Highway, Thane (West) 400 607

SEBI Registration No.: INH00001634